



BTU RESEARCH

Project Registration and Special Pricing Form

Discount Type:

Project Registration	<input type="checkbox"/>
Competitive Discount	<input type="checkbox"/>
Specification Registration	<input type="checkbox"/>
Special Pricing	<input type="checkbox"/>

Channel Partner

Y	<input type="checkbox"/>	N	<input type="checkbox"/>
---	--------------------------	---	--------------------------

Authorized Reseller

Y	<input type="checkbox"/>	N	<input type="checkbox"/>
---	--------------------------	---	--------------------------

Integrator

Y	<input type="checkbox"/>	N	<input type="checkbox"/>
---	--------------------------	---	--------------------------

Engineer

Y	<input type="checkbox"/>	N	<input type="checkbox"/>
---	--------------------------	---	--------------------------

Other _____

End-User Information

Company Address

Phone

Authorized Reseller/Channel Partner Information

Company Name

Sales Person

Address

Phone

Email

BTU Research Rep. Name

Scope of Project

BTU Research Products

Part Number	Quantity	Discount %	Original Price	Discount Price

Approx. Start Date		Approx. End Date	
--------------------	--	------------------	--

Competition Justification

Win Probability %

Contractor/Integrator

Specifying Engineer / Entity

Contact Name

Address

Phone

Email

For BTU Research office use only

Pricing Valid Until

Registration ID#

Registration Date

Date _____ BTU Authorized Signature _____